

Courageous Conversations for Organizational Leaders

An Experiential Workshop

The problem with communication is the illusion that it has occurred.

– George Bernard Shaw

About the Program

All of us would have experienced some defining moments in our life. Often these moments arise around the relationships in our life. Crucial element in any relationship is the dialogue and inherent power of dialogue or conversation. Many of our defining moments arise from “crucial” or “courageous” conversations with people we relate to – in our personal as well as professional life.

Often we encounter a situation, we wish we hadn't got into; such as – a parenting dialogue with spouse, telling a colleague about personal hygiene issue, providing feedback to a team member whose productivity is low or speaking to a colleague (or her/ his team) which fails to keep up commitments or a boss who demands output with total disregard to the work-life balance.

Paradoxically most of the situations, which impulsively we tend to avoid present some of the biggest growth opportunities.

This workshop is a conscious effort to uncover such opportunities we may have in our personal/ professional lives, understand what converts critical conversations into ‘aha’ moments and anatomy of the ‘defining’ conversations. We will also learn that ability to carry out the courageous conversations is a skill that can be sharpened.

The workshop provides the participant leaders confidence and skills necessary to sharpen their ability to carry out difficult conversations (by whatever name they are called – crucial, vital, critical etc.), more confidently. This workshop will ensure that the participants can easily steer Performance Review Discussions, Feedback to under-performers, Client negotiations in difficult situations, Straightforward & productive discussions leading to collaboration from peer group and even to deal with tricky personal situations in relationships social or intimate.

About Us

Potentia aims to bring out the best in people & organizations we work for. Our offerings include OD Consulting, Leadership Development, Inner Transformation & Motivation, Capability Building and Strategic HR. Potentia collective brings together an experience of over 300 person-years. For more details visit www.potentia.in.