

## GRIP- Getting Response in Presentations

*"There are always three speeches, for everyone you actually give. The one you practiced, the one you gave, and the one you wish you gave."*

### About the Program

**Presentation Skills** tops the list of critical expertise needed for success. The ability to influence stakeholders and present for maximum impact is a skill that every professional needs, yet most find it difficult to master.

**GRIP**, our 2 day intensive, hands-on and interactive program will demystify the process of designing & delivering dynamic presentations and convincingly reach out to others. It ensures one goes back with a permanently embedded skill.

### Program Objectives

Whether you are persuading colleagues, selling to a client or energizing a team; the muscle to influence makes all the difference. This program will help you:

- Understand the anatomy of an impactful presentation
- Build skills to connect with the audience
- Gain expertise to communicate the essence
- Practice to deliver stimulating presentations as an 'Influencer'
- Get equipped to generate insightful response for the audience
- Develop presence with positive body language and engaging voice

### Methodology

Based on experiential learning each aspect is internalised through multiple opportunities of reflection and experimentation. The inherent design includes video recording, peer feedback and one to one coaching by a facilitator.

### Who should attend

This program is ideal for those who are responsible for leading a team, communicating business strategy, developing new business, maintaining client relationships, helping colleagues to collaborate or embrace change.

### Duration

Two days. A minimum of 10 participants and maximum batch size of 15

### About us

Potentia aims to bring out the best in people & organizations we work for. Our offerings include OD Consulting, Leadership Development, Inner Transformation & Motivation, Capability Building and Strategic HR. Potentia collective brings together an experience of over 300 person-years. For more details visit [www.potentia.in](http://www.potentia.in)