

GRIP- Getting Response in Presentations

"There are always three speeches, for everyone you actually give. The one you practiced, the one you gave, and the one you wish you gave."

About the Program

Presentation Skills tops the list of critical expertise needed for success. The ability to influence stakeholders and present for maximum impact is a skill that every professional needs, yet most find it difficult to master.

GRIP, our 2 day intensive, hands-on and interactive program will demystify the process of designing & delivering dynamic presentations and convincingly reach out to others. It ensures one goes back with a permanently embedded skill.

Program Objectives

Whether you are persuading colleagues, selling to a client or energizing a team; the muscle to influence makes all the difference. This program will help you:

- Understand the anatomy of an impactful presentation
- Build skills to connect with the audience
- Gain expertise to communicate the essence
- Practice to deliver stimulating presentations as an 'Influencer'
- Get equipped to generate insightful response for the audience
- Develop presence with positive body language and engaging voice

Methodology

Based on experiential learning each aspect is internalised through multiple opportunities of reflection and experimentation. The inherent design includes video recording, peer feedback and one to one coaching by a facilitator.

Who should attend

This program is ideal for those who are responsible for leading a team, communicating business strategy, developing new business, maintaining client relationships, helping colleagues to collaborate or embrace change.

Duration

Two days. A minimum of 10 participants and maximum batch size of 15

About us

Potentia aims to bring out the best in people & organizations we work for. Our offerings include OD Consulting, Leadership Development, Inner Transformation & Motivation, Capability Building and Strategic HR. Potentia collective brings together an experience of over 300 person-years. For more details visit www.potentia.in